## **BOARD MEETING**

Thursday, January 31, 2002

Zia Room - Library

1:30 p.m.

## **AGENDA**

A.	Welcome	Mr. Newman
В.	Adoption of Agenda	Mr. Newman
C.	Approval of Minutes of December 20, 2001	Mr. Newman
D.	Correspondence	Mr. Schubert
E.	President's Report	Dr. McCleery
F.	New Business	
	1. Monthly Expenditures Report	Dr. McCleery
	2. Monthly Revenue Report	Dr. McCleery
	3. Oil and Gas Revenue Report	Dr. McCleery
	4. Schedule of Investments	Dr. McCleery
	5. Consideration of CES Bid for Caster Activity Center HVAC Project	Dr. McCleery
	6. Consideration of Bid #915 - Welding Equipment	Dr. McCleery
	7. Consideration of Bid #916 - Purchase of New Vehicles for College	
	Motor Pool	Dr. McCleery
	8. Consideration of Strategic Plan	Dr. McCleery
	9. Personnel Consideration - Director/Professor of Radiological Control	21. 1.10 Clocky
	and Waste Handling Technology	Dr. McCleery

#### **BOARD MEETING**

#### **DECEMBER 20, 2001**

#### **MINUTES**

The New Mexico Junior College Board met on Thursday, December 20, 2001, beginning at 1:30 p.m. in the Zia Room of Pannell Library. The following members were present: Mr. Monty Newman, Chairman; Mr. Larry Hanna; Mrs. Yvonne Williams; Ms. Patricia Chappelle; and Mr. Ferrel Caster. Not present were Mr. Gary Schubert and Mr. John Hice, Jr.

Mr. Newman called the meeting to order and welcomed visitors and guests present: Starla Jones, Hobbs News Sun.

Upon a motion by Mr. Caster, seconded by Mr. Hanna, the agenda was unanimously adopted, as presented.

Upon a motion by Mr. Hanna, seconded by Mr. Caster, the board unanimously approved the minutes of November 29, 2001.

Under Correspondence, Mr. Newman read a thank you note from Dan Hardin for the flowers and support received with the recent loss of his father.

Under *President's Report*, Randy Whicker presented to the college awards received by the ASSET Program at the recent Association for Career and Technical Education annual convention in New Orleans, Louisiana. The program was recognized for their achievements as the 2001 Automotive Award of Excellence National First Place Winner.

Under New Business, Dan Hardin presented the November financial reports and with a motion by Mrs. Williams, seconded by Ms. Chappelle, the board unanimously approved the expenditures

Rich Fleming recommended Ms. Kimberly Webb for the Professor of Nursing position with a nine month salary of \$32,897. Upon a motion by Ms. Chappelle, seconded by Mr. Hanna, the board unanimously approved the employment of Ms. Webb, effective January 8, 2002.

Mr. Hardin recommended Ms. Sylvia Turrubiates for the Academic Advisor position with an annual salary of \$28,500. Upon a motion by Mrs. Williams, seconded by Ms. Chappelle, the board unanimously approved the employment of Ms. Turrubiates, effective January 7, 2002.

Mr. Newman called for comments from the community. There being none, the next board meeting was scheduled for January 17, 2002, beginning at 1:30 p.m. in the Zia Room of Pannell Library.

Upon a motion by Ms. Chappelle, seconded by Mr. Hanna, the board meeting adjourned at 2:00 p.m.

		CHAIRMAN	_
ATTEST:	SECRETARY	-	
	SECKETAKY		

Others present:

Sam Oswald

Rich Fleming

Sharon Jenkins

Marilyn Jackson

Pat Gorman

Dan Hardin

Steve Davis

Bill Kunko

Can Nalaar

Vice President for Finance

To:

New Mexico Junior College Board Members

From:

Dan Hardin

Date:

January 15, 2002

RE:

Expenditure and Revenue Reports for December

December represents month six of the fiscal year or approximately 50% of the budget. As you review the expenditure report please keep in mind that the expenditure totals include funds expended and encumbered. At the end of December there was \$1,880,000.00 of the expenditures that were encumbered funds. The areas that are above the 50% of budget in Instruction and General are the Academic Support and Student Services. As we have stated in prior months, Academic Support has the Library purchases that were encumbered early in the year and Student Services has expended funds in areas such as student recruiting and Learning and Career Services that also had early seasonal expenditures.

The support departments that are over the normal percentage for December are the Internal Service Department, Student Aid, Auxiliary Enterprises, and Athletics. Internal Service Departments include Computer Services, Graphics and Motor Pool. The Computer Services Department and the Graphics Department have upfront funds expended for maintenance agreements and leases. The Computer Services Department is given a monthly credit from Instruction, Academic Support, Student Services and Institutional Support for their allocation for computer services. At this time, it appears that more funds have been expended than were budgeted. Each month \$55,147.00 will be credited to Computer Services. As the year progresses the amount included in the total year to date will decrease and should be within the projected budget at yearend. Student Aid has seasonal expenses for honors scholarships and tuition waivers. We have also started encumbering for the spring semester. Auxiliary

The revenue report has some of the same features as the expenditure side. Tuition and fees are a seasonal revenue stream. State appropriations are consistent monthly revenue. December oil and gas is based on September 2001 prices and production. We are starting to see the results of the downturn in oil and gas prices. Property taxes are also a seasonal revenue item. We received \$428,395.00 in December. After talking to the County Treasurer, we should be receiving a check for approximately \$826,000.00 in January for property tax revenue.

Under, Auxiliary Enterprises, the Bookstore revenue has been strong with year to date revenue of \$622,767.80. The Residential Housing is seasonal with year to date revenue of \$587,821.82. In January we will see increases in Auxiliary Enterprises as the spring semester begins.

Grant revenue starts at different times than the fiscal year. Grants normally begin in October and they are a draw down of funds after expenditures have been made. Grant expenditures are higher than the revenue side, but we should start seeing the draw downs coming in over the next few months.

Student Aid consists of work study funds, Pell Grant Program and the Federal Direct Loan program. This is seasonal revenue funded at the start of each semester. Again, we will see more activity in January with the beginning of the spring semester.

Total Revenue is ahead of budget projected revenue. In areas of revenue that is not seasonal the monthly income is tracking with or better than projections with the total revenue to budget percentage at 55%.

The month end investment total was \$8,075,000.00. We brought in \$500,000.00 from Local Government Investment Pool to cover cash flow. We may see funds going back to LGIP in January depending on cash flow and when we receive Property Tax revenue.

December shows indications of the decline in the oil and gas revenue. The average monthly oil and gas revenue for the first five months of the 2001/2002 budget year was \$327,871.00. The December oil and gas revenue of \$288,115.00 is \$39,000.00 below the first five months average oil and gas revenue monthly income. Included in the December revenue for oil and gas is \$288,115.00 from oil and gas revenue and \$477,790.00 from oil and gas equipment tax. The projected budget for oil and gas equipment was \$375,000.00. We have not seen the revenue for January to see how

Also at this time, the State Auditor has not issued approval on any of the audits from the institutions of higher education. We expect that the State Auditor will approve our audit and Johnson Miller and Company will be presenting the audit to the Board in the February meeting.

As suggested in the audit exit review, we are forming an internal audit review program and committee. On January 28<sup>th</sup> we are meeting with Johnson Miller and Company to determine the scope and process of our internal audit program. Internal Audits have not been done in the past, but we feel that an internal audit program will help us to attain our goal to not have any audit findings in our next annual audit review. Amparo Salazar will be in charge of actual internal audit reviews. The internal audit committee will meet on a quarterly basis and will include a New Mexico Jr. College Board member, Robert Guthrie Accounting professor at NMJC, Amparo Salazar staff Accountant, and myself.

One last item, we will be paying off the Dorm Revenue Bonds on January 31, 2002 by means of a wire transfer for \$1,354,860.00. This includes \$1,290,000.00 in principal, \$40,860.00 in interest and a \$24,000.00 call premium. This will leave the college debt free.

This is the financial picture for December 2001.

## NEW MEXICO JUNIOR COLLEGE Expenditure Report December 2001

50% of Year Completed

		2000-01			2001	-02	
· ·	I	Year-to-Date	Percentage		Current	Year-to-date	Percentag
	Final	Expended or	of Budget	Original	Expended or	Expended or	of Budget
<u>Fund</u>	Budget	Encumbered	Expended	Budget	Encumbered	Encumbered	Expended
CURRENT UNRESTRICTED FUND							
Instruction and General:							
Instruction	5,322,453	2,278,480	43%	5,980,600	474,356	2,446,532	41%
Academic Support	1,012,220	599,815	59%	1,021,222	79,843	664,526	65%
Student Services	1,020,190	614,309	60%	1,194,494	113,626	712,760	60%
Institutional Support	2,321,133	882,262	38%	2,461,574	148,873	1,151,633	47%
Operation & Maintenance of Plant	1,674,751	804,260	48%	1,943,012	120,841	754,890	39%
Subtotal - Instruction & General	11,350,747	5,179,126	46%	12,600,902	937,539	5,730,341	45%
Student Activities	118,724	56,356	47%	165,817	23,007	78,799	48%
Research	0	0	0%	0	0	0	0%
Public Service	24,968	329	1%	5,650	0	935	17%
Internal Service Departments	309,131	262,556	85%	300,815	(7,605)	342,444	114%
Student Aid	139,605	108,562	78%	148,092	29,791	130,564	88%
Auxiliary Enterprises	1,254,436	879,168	70%	1,266,820	238,711	1,231,813	97%
Athletics	558,129	356,565	64%	593,066	8,150	332,789	56%
Total Current Unrestricted Fund	13,755,740	6,842,662	50%	15,081,162	1,229,593	7,847,685	52%
CURRENT RESTRICTED FUND							
Grants	3,135,237	1,381,695	44%	2,236,954	84,895	977,554	44%
Student Aid	3,204,007	2,751,618	86%	3,300,000	955,612	2,952,069	89%
Total Current Restricted Fund	6,339,244	4,133,313	65%	5,536,954	1,040,507	3,929,623	71%
PLANT FUNDS			ŀ				
Capital Outlay / Bldg. Renewal & Repl.							
<b>Projects from Institutional Funds</b>	2,126,546	744,493	35%	3,325,000	91,230	987,398	30%
Projects from State GOB Funds	0	0	0%	1,500,000	0	733,075	49%
Projects from State STB Funds	0	0	0%	143,891	0	143,891	100%
Projects from Other State Funds	116,172	110,009	95%	6,163	0	6,163	100%
Projects from State B R & R				345,546	54,197	180,427	52%
Subtotal - Capital and BR&R	2,242,718	854,502	38%	5,320,600	145,427	2,050,954	39%
Debt Service		455		4 480 040	-	455.55	
Revenue Bonds	264,845	133,541	50%	1,470,813	0	133,802	9%

## **NEW MEXICO JUNIOR COLLEGE Revenue Report** December 2001

Final   Vear-to-date   of Budget   Revenue   Received   Budget   Revenue			2000-01			2001-02				
CURRENT UNRESTRICTED FUND   Instruction and General: Tuition and Fees   1,168,950   1,053,616   90%   1,244,954   111,073   1,097,203   88%   3,244   3,444	-							Percentage		
CURRENT UNRESTRICTED FUND  Instruction and General: Tuition and Fees State Appropriations State Appropriations State Appropriations State Appropriations Advalorem Taxes - Oil and Gas Advalorem Taxes - Property I,900,000 389,210 1,900,000 389,210 20% 1,900,000 1,900,000 389,210 20% 1,900,000 389,210 20% 1,900,000 389,210 20% 1,900,000 389,210 20% 1,900,000 389,210 20% 1,900,000 389,900 38,900 389,900 389,900 389,900 389,900 389,900 389,900 389,900 38,900 389,				-				of Budget		
Instruction and General:	Fund	Budget	Revenue	Received	Budget	Revenue	Revenue	Received		
Tuition and Fees State Appropriations Assets Apropriations Assets Appropriations Advalorem Taxes - Oil and Gas Advalorem Taxes - Property Interest Income Other Revenues 384,886 103,808 27%  Subtotal - Instruction & General 12,645,636 7,082,205 Sudent Activities 40,000 40,205 101% 43,400 3,464 39,237 90% Auxiliary Enterprises 1,442,050 17,209 51% Total Current Unrestricted 14,182,286 8,271,403 Student Aid  CURRENT RESTRICTED FUND  Capital Outlay / Bidg, Renewal & Repl. Anonymous Grant Projects from State GOB Funds Subtotal - Capital & BR&R  116,172 56,953 40% 1,740,054 8,140,005 40,688 74% 73,164 3,535 35,801 49% 645 6,563,300 3,283,225 50% 7,494,100 588,225 3,965,650 3,284 7,694,000 428,395 766,905 2,241,4,273 8,494 765,905 2,241,4,273 8,494 765,905 2,414,273 8,494 765,905 2,414,273 8,494 765,905 2,414,273 8,494 765,905 2,414,273 8,494 765,905 8,180,663 8,993 1,908,927 8,180,66,63 8,993 1,908,927 8,180,663 8,993 1,908,927 8,180,663 8,993 1,908,927 8,180,663 8,993 1,908,927 8,180,663 8,993 1,908,927 8,180,663 8,993 1,908,927 8,180,663 8,993 1,908,927 8,180,663 8,993	CURRENT UNRESTRICTED FUND	1								
State Appropriations	Instruction and General:									
Advalorem Taxes - Oil and Gas Advalorem Taxes - Oil and Gas Advalorem Taxes - Property Interest Income Other Revenues Other Revenues Other Revenues Subtotal - Instruction & General I2,645,636 I3,808 I03,808	Tuition and Fees	1,168,950	1,053,616	90%	1,244,954	111,073	1,097,203	88%		
Advalorem Taxes - Property Interest Income 112,500 90,529 72% 75,000 8,386 66,475 89% 125,500 90,529 72% 75,000 8,386 66,475 89% 75,000 8,346 75,000 8,386 75,300 8,386 75,300 8,366 75,300 8,366 75,300 8,366 75,300 8,366 75,300 8,366 75,300 8,366 75,300 8,366 75,300 8,366 75,300 8,366 75,300 8,366 75,300 8,366 75,300 8,366 8,376 8,180,663 8,390,376 9,235 8,180,663 8,390,376 9,235 8,180,663 8,390,376 9,380,376 9,235 8,180,663 8,390,390 9,366 9,390,377 90% 90% 90% 90% 90% 90% 90% 90% 90% 90%	State Appropriations	6,566,300	3,283,225	50%	7,494,100	588,225	3,965,050	53%		
Interest Income	Advalorem Taxes - Oil and Gas	2,500,000	2,161,817	86%	2,874,085	765,905	2,414,273	84%		
Other Revenues         384,886         103,808         27%         294,400         6,933         129,123         44%           Subtotal - Instruction & General         12,645,636         7,082,205         56%         13,882,539         1,908,927         8,180,663         59%           Student Activities         40,000         40,205         101%         43,400         3,464         39,237         90%           Public Service         0         29,100         0%         0	Advalorem Taxes - Property	1,900,000	389,210	20%	1,900,000	428,395	508,539	27%		
Subtotal - Instruction & General   12,645,636   7,082,205   56%   13,882,539   1,908,927   8,180,663   59%	Interest Income	125,500	90,529	72%	75,000	8,396	66,475	89%		
Student Activities	Other Revenues	384,886	103,808	27%	294,400	6,933	129,123	44%		
Public Service   0   29,100   0%   14,000   878   9,235   65%   1,442,050   1,442,050   1,442,050   1,442,050   1,720,9   51%   35,100   5,711   20,049   57%   20,049   57%   33,600   17,209   51%   35,100   5,711   20,049   57%   20,049	Subtotal - Instruction & General	12,645,636	7,082,205	56%	13,882,539	1,908,927	8,180,663	59%		
Internal Service Departments	Student Activities	40,000	40,205	101%	43,400	3,464	39,237	90%		
Auxiliary Enterprises Athletics  1,442,050 33,600 17,209 51% 35,100 5,711 20,049 57%  Total Current Unrestricted  14,182,286 8,271,403 58% 15,503,339 1,977,743 9,471,095 61%  CURRENT RESTRICTED FUND  Grants Student Aid 3,135,237 1,330,503 42% 2,236,954 90,068 415,424 19% 57% Total Current Restricted 6,339,244 4,080,423 64% 5,573,439 98,146 2,317,941 42%  PLANT FUNDS  Capital Outlay / Bidg. Renewal & Repl. Anonymous Grant Projects from State GOB Funds 0 0 0% 1,500,000 0 533,850 0 0% Projects from State STB Funds 0 0 0% 143,891 0 16,172 0 0% 6,163 0 6,163 100% Interest Income 0 56,953 0% 50,000 8,147 745,575 44%  Pebt Service Interest Income 55,000 40,688 74% 73,164 3,535 35,801 49%	Public Service	0	29,100	0%	0	0	0			
Athletics 33,600 17,209 51% 35,100 5,711 20,049 57%  Total Current Unrestricted 14,182,286 8,271,403 58% 15,503,339 1,977,743 9,471,095 61%  CURRENT RESTRICTED FUND  Grants 3,135,237 1,330,503 42% 2,236,954 90,068 415,424 19% Student Aid 3,204,007 2,749,920 86% 3,336,485 8,078 1,902,517 57%  Total Current Restricted 6,339,244 4,080,423 64% 5,573,439 98,146 2,317,941 42%  PLANT FUNDS  Capital Outlay / Bidg. Renewal & Repl. Anonymous Grant Projects from State GOB Funds 0 0 0% 143,891 00 143,891 100% Projects from State Funds 116,172 0 0% 6,163 0 6,163 100% Interest Income 0 56,953 0% 50,000 8,147 59,671 119%  Subtotal - Capital & BR&R 116,172 56,953 49% 1,700,054 8,147 745,575 44%  Tebt Service Interest Income 55,000 40,688 74% 73,164 3,535 35,801 49%	Internal Service Departments	21,000	6,805	32%	14,000	878	•	66%		
Total Current Unrestricted  14,182,286 8,271,403 58% 15,503,339 1,977,743 9,471,095 61%  CURRENT RESTRICTED FUND  Grants 3,135,237 1,330,503 42% 2,236,954 90,068 415,424 19% Student Aid 3,204,007 2,749,920 86% 3,336,485 8,078 1,902,517 57%  Total Current Restricted 6,339,244 4,080,423 64% 5,573,439 98,146 2,317,941 42%  PLANT FUNDS  Capital Outlay / Bidg. Renewal & Repl. Anonymous Grant 250,000 0 24,732 10% Projects from State GOB Funds 0 0 0% 1,500,000 0 535,850 0% Projects from State STB Funds 0 0 0% 143,891 0 143,891 1009 Projects from Other State Funds 116,172 0 0% 6,163 0 6,163 1009 Interest Income 0 56,953 0% 50,000 8,147 59,671 1199  Subtotal - Capital & BR&R 116,172 56,953 49% 1,700,054 8,147 745,575 44%  Sebt Service Interest Income 55,000 40,688 74% 73,164 3,535 35,801 49%	Auxiliary Enterprises	1,442,050	1,095,879	76%	1,528,300	58,763	1,221,911	80%		
CURRENT RESTRICTED FUND  Grants Student Aid 3,135,237 1,330,503 42% 2,236,954 90,068 415,424 19% 3,204,007 2,749,920 86% 3,336,485 8,078 1,902,517 57%  Total Current Restricted 6,339,244 4,080,423 64% 5,573,439 98,146 2,317,941 42%  PLANT FUNDS  Capital Outlay / Bidg. Renewal & Repl. Anonymous Grant Projects from State GOB Funds 0 0 0 0 1,500,000 0 24,732 10% Projects from State STB Funds 0 0 0 0 143,891 0 143,891 0 143,891 0 143,891 100% Projects from Other State Funds 116,172 0 0 6,163 0 6,163 0 6,163 100% Interest Income 0 56,953 0 49% 1,700,054 8,147 745,575 44% Pebt Service Interest Income 55,000 40,688 74% 73,164 3,535 35,801 49%	Athletics	33,600	17,209	51%	35,100	5,711	20,049	57%		
Student Aid   3,135,237   1,330,503   42%   2,236,954   90,068   415,424   19%	Total Current Unrestricted	14,182,286	8,271,403	58%	15,503,339	1,977,743	9,471,095	61%		
Student Aid   3,204,007   2,749,920   86%   3,336,485   8,078   1,902,517   57%     Total Current Restricted   6,339,244   4,080,423   64%   5,573,439   98,146   2,317,941   42%     PLANT FUNDS	CURRENT RESTRICTED FUND	1								
Total Current Restricted 6,339,244 4,080,423 64% 5,573,439 98,146 2,317,941 42%  PLANT FUNDS  Capital Outlay / Bidg. Renewal & Repl. Anonymous Grant 2 250,000 0 24,732 10% Projects from State GOB Funds 0 0 0% 1,500,000 0 535,850 0% Projects from State STB Funds 0 0 0% 143,891 0 143,891 100% Projects from Other State Funds 116,172 0 0% 6,163 0 6,163 100% Interest Income 0 56,953 0% 50,000 8,147 59,671 119%  Subtotal - Capital & BR&R 116,172 56,953 49% 1,700,054 8,147 745,575 44%  Pebt Service Interest Income 55,000 40,688 74% 73,164 3,535 35,801 49%	Grants	3,135,237		42%	2,236,954		415,424	19%		
PLANT FUNDS  Capital Outlay / Bidg. Renewal & Repl.  Anonymous Grant Projects from State GOB Funds Projects from State STB Funds Projects from Other State Funds Interest Income  Debt Service Interest Income  Debt Service Interest Income  Description  D	Student Aid	3,204,007	2,749,920	86%	3,336,485	8,078	1,902,517	57%		
Capital Outlay / Bidg. Renewal & Repl.  Anonymous Grant  Projects from State GOB Funds  Projects from State STB Funds  Projects from Other State Funds  Interest Income  Debt Service  Interest Income  Subtotal - Capital & BR&R  Debt Service  Interest Income  Substitute Income  Su	Total Current Restricted	6,339,244	4,080,423	64%	5,573,439	98,146	2,317,941	42%		
Anonymous Grant Projects from State GOB Funds Projects from State STB Funds Projects from Other State Funds Interest Income  Anonymous Grant  250,000 0 24,732 10% 1,500,000 0 535,850 0% 143,891 0 143,891 0 143,891 100% 6,163 0 6,163 100% 50,000 8,147 59,671 119%  Subtotal - Capital & BR&R  116,172 56,953 49% 1,700,054 8,147 745,575 44%  Sebt Service Interest Income 55,000 40,688 74% 73,164 3,535 35,801 49%	PLANT FUNDS	[								
Projects from State GOB Funds Projects from State STB Funds Projects from Other State Funds Interest Income  Debt Service Inte	Capital Outlay / Bldg. Renewal & Repl.									
Projects from State STB Funds Projects from Other State Funds Interest Income  Subtotal - Capital & BR&R  116,172  0 0 0% 143,891 0 143,891 100% 6,163 0 6,163 100% 50,000 8,147 59,671 119% 6ebt Service Interest Income  55,000 40,688 74% 73,164 3,535 35,801 49%					,	-		10%		
Projects from Other State Funds I16,172 0 0% 6,163 0 6,163 100% Interest Income 0 56,953 0% 50,000 8,147 59,671 119% Subtotal - Capital & BR&R 116,172 56,953 49% 1,700,054 8,147 745,575 44% Sebt Service Interest Income 55,000 40,688 74% 73,164 3,535 35,801 49%	•	_	_			•	•	0%		
Interest Income 0 56,953 0% 50,000 8,147 59,671 119%  Subtotal - Capital & BR&R 116,172 56,953 49% 1,700,054 8,147 745,575 44%  ebt Service Interest Income 55,000 40,688 74% 73,164 3,535 35,801 49%			•		,	-	•	100%		
Subtotal - Capital & BR&R 116,172 56,953 49% 1,700,054 8,147 745,575 44%  eebt Service Interest Income 55,000 40,688 74% 73,164 3,535 35,801 49%			•		•			100%		
ebt Service Interest Income 55,000 40,688 74% 73,164 3,535 35,801 49%	Interest Income	- 0	56,953	0%	50,000	8,147	59,671	119%		
Interest Income 55,000 40,688 74% 73,164 3,535 35,801 49%	Subtotal - Capital & BR&R	116,172	56,953	49%	1,700,054	8,147	745,575	44%		
								, x=		
Total Piant Funds 171,172 97,641 57% 1,773,218 11,682 781,376 44%	Interest Income	55,000	40,688	74%	73,164	3,535	35,801	49%		
	Total Plant Funds	171,172	97,641	57%	1,773,218	11,682	781,376	44%		

# NEW MEXICO JUNIOR COLLEGE Oil and Gas Revenue Report December 2001

50% of Year Completed

	OIL GAS		GAS	COMBINED				
Mo Sales	nth of Distribution	Price per BBL	Lea County BBLs sold	Price per MCF	Lea County MCF sold	Monthly Revenue	2000-01 Original Budget	Variance Over (Under) Budget
								3
April	July	\$24.76	3,251,164	\$4.69	18,075,793	330,922	208,250	122,672
May	August	\$24.78	5,412,518	\$5.47	18,046,880	360,106	208,250	151,856
June	September	\$24.77	3,246,565	\$3.76	17,173,974	305,123	208,250	96,873
July	October	\$25.78	3,258,367	\$2.55	17,191,397	330,045	208,250	121,795
August	November	\$25.68	3,330,307	\$3.26	18,785,391	313,161	208,250	104,911
September	December	\$25.05	3,279,532	\$2.65	18,519,464	288,115	208,250	79,865
October	January						208,250	,
November	February						208,250	
December	March					7.00	208,250	
January	April						208,250	
February	May						208,250	Ct == 10= == 1
March	June			-	74 - Total		208,250	
			6-	Productio	n Tax Revenue	1,927,472	2,499,000	677,972
				Equipmen	t Tax Revenue	477,790	375,000	0
			Total Year-to-I	Date Oil an	d Gas Revenue	2,405,262	2,874,000	677,972

Source: New Mexico Taxation and Revenue Department

In order to stabilize the budgetary process for the 2001-02 fiscal year, oil and gas revenues were budgeted at a long-term historical average of \$16.00 per bbl for oil and \$2.50 per mcf for gas. It is recognized that actual collections will exceed this conservative historical average. Therefore, collections for the 2001-02 year that exceed this budgeted amount will be considered for transfer

## NEW MEXICO JUNIOR COLLEGE Schedule of Investments December 2001

#### 50% of Year Completed

Financial Institution	Amount Invested	Date Invested	Maturity Date	Period of Investment (Days)	Account Number	Interest Rate	Interest Earned
State of New Mexico Local Government Investment Pool	7,825,000	N/A	N/A	N/A	7102-1348	2.79%	18,920
Wells Fargo Bank of Hobbs	250,000	08/08/2001	02/08/2002	181	231611237	2.87%	598
Total investments	8,075,000	1					19,518

Summary of Current Month's Activity				
Beginning amount	8,575,000			
Plus: deposits	0			
Less: withdrawals	(500,000)			
Ending amount	8,075,000			

Capital Projects and Debt Service	4,494,854
Percentage of total investments	56%
*	

## -- REVISED 4-17-00 --

## NEW MEXICO JUNIOR COLLEGE Capital Project Priorities

1,200,000	Funding for Payment of Outstanding Revenue Bonds on Dormitories in 2002 - total needed is approximately \$ \$1,350,000	Current reserves
650,000	Emergency Chiller Replacement - Caster Retro-fit	Current reserves
116,172	Chiller Replacement	NM GOB funds for infrastruct
375,000	Technology Needs (lab replacements, upgrades)	Current reserves
500,000	Vocational Bldg. B Renovation	Current reserves
175,000	High tech start up fund for research and development	Current reserves
350,000	Baseball Field Improvements / Renovation	* Oil and gas revenues, capita reserves and/or other source:
150,000	Rodeo Arena Improvements / Renovation	* Oil and gas revenues, capita reserves and/or other sources
100,000	Dormitory Landscaping and Recreational Area	* Oil and gas revenues, capita reserves and/or other sources
4,800,000	Ben Alexander Student Center Expansion / Renovation	State funds and/or other sour
100	(21,500 gross square footage addition + renovation of existing facilities)	
		11.5
10,273,332	Western Heritage Center	State funds, foundation and/ private sources
	(49,500 gross square feet - project cost includes design and construction of facilities and exhibits, including furnishings)	

#### **Caster Activity Center**

#### Heating, Air Conditioning and Mechanical Upgrade

#### CES approved bid to Allstate Mechanical

January 31, 2002

The New Mexico Jr. College business office is recommending the approval of the CES bid from Allstate Mechanical for the heating, air conditioning and mechanical upgrade of Caster Activity Center. The recommendation is for the approval of the base bid of \$1,005,498.46 and alternative one (1) of \$32,235.55 for a total bid of \$1,037,734.01.

The purpose of this project is to make mechanical upgrades and to bring on line Caster Activity Center with the Central Plant's chilled water system for heating and air conditioning.

The funding for this project will come from prior Board allocated capital funds, remaining funds from State General Obligation Bond, Building Renewal and Replacement funds, remaining funds after debt service payoff of dorms, and from recommended transfer of additional reserves to capital to complete this project.

#### MEMORANDUM

The Caster Activity Center heating, air conditioning and mechanical upgrade was made a priority project by the Board in the spring 2000. The Caster Activity Center is the second phase of a two-phase project. The first phase was the Central Plant remodeling and addition of a 400 ton chiller. The upgrade of the Central Plant and the addition of the 400 ton chiller was necessary to handle the additional load of the Caster Activity Center and for future campus expansion needs. The Central Plant remodeling and the Chiller replacement have been completed. Design and construction drawings have been completed for Caster Activity Center heating, air conditioning and mechanical upgrade.

Dekker/Perich/Sabatini, the architects on the project, went out to bid through CES (Cooperative Educational Services). CES is a school service agency established as a Joint Power Agency. New Mexico Jr. College became a party to the Joint Powers Agreement on January 27, 2000. Contracts under CES are exempt from the State Procurement Code Regulations. CES contracts are based on sealed proposals, members are exempt from having to issue a bid or request for proposals (RFP). The college has the option of requesting a quote or bid from a CES vendor to ensure best price availability.

Dekker/Perich/Sabatini requested bids from three CES contractors and received two bids. Facility Care had a base bid of \$978,207.00 and Allstate Mechanical had a base bid of \$959,195.00. Allstate Mechanical was selected to be the contractor for the Caster Activity Center heating, air conditioning and mechanical upgrade. Dr. McCleery requested Dekker/Perich/Sabatini and Allstate Mechanical review the project bid for any cost savings that would not jeopardize the integrity of the project. Allstate Mechanical and the design engineers identified areas that could be modified. With the approval from Dekker/Perich/Sabatini, Allstate Mechanical was able to lower the base bid to \$868,701.00. This produced a cost savings of \$90,494.00 from the original base bid.

The initial funding for the project came from a New Mexico Severance Tax Bond, a New Mexico General Obligation Bond and from Board approved capital funds.

#### Revenues:

New Mexico Severance Tax Bond\$ 116,172.00New Mexico General Obligation Bond\$ 500,000.00NMJC Capital Funds\$ 650,000.00Total\$1,266,172.00

Project phase one expenditures:

After the completion of the chiller installation, phase two consisting of the heating, air conditioning and mechanical upgrade of Caster Activity Center was initiated. A base bid and final costs was established. The base bid includes final design and construction drawings, construction costs, contingency funds, CES fee, taxes, and reimbursable costs come to a total of \$1,005,498.46. Alternate one is being recommended to be included in the total package. Alternate one involves the main gymnasium and the removal of ductwork and roof mounted evaporative coolers. Alternate one adds a cost of \$32,235.55 to the project for a total of \$1,037,734.01.

Funding to complete phase two starts with the remaining funds from the completion of phase one, which is \$728,906.37. Next, the business office is recommending applying \$87,000.00 from BR&R (Building Renewal & Replacement) funds to the project. Additionally, as the Board is aware, the dorm payoff is January 31, 2002, and there is a remaining balance after the dorm payoff of \$138,000.00. This remaining balance is based on the Johnson Miller and Company audited debt fund beginning balance, the payment of the August payment, the earned interest for seven months, and the payoff as of January 31, 2002. The business office is recommending the application of the \$138,000.00 to the completion of the Caster Activity Center. Finally, Dr. McCleery and the business office are requesting the transfer of \$100,000.00 from reserves to the Caster Activity Center for the completion of the heating, air conditioning and mechanical upgrade.

Funds remaining from Phase One	\$	728,906.37
BR&R funds	\$	87,000.00
Remaining balance from dorm payoff	\$	138,000.00
Transfer of reserves to capital	<u>\$</u>	100,000.00
Total allocation to the Caster Activity Center	\$1	,053,906.37

Dr. McCleery and the business office believe that this will be adequate funding to complete the heating, air conditioning, and the mechanical upgrades for the Caster Activity Center. We are respectfully requesting the Board's approval of the CES approved bid from Allstate Mechanical and alternate one for a total of \$1,037,734.01. In addition we are respectfully requesting the Board's approval of sources of funding to complete this project. This includes use of the remaining balance from the dorm payoff of \$138,000.00 and transfer of \$100,000.00 from reserves to capital.

## Caster Center and Chiller Design New Mexico Junior College

#### Dekker/Perich/Sabatini

architecture interiors planning engineering

				1/25/2002		
C	urrent and Expected Pro	ject Costs fo	or Caster H	IVAC U	pgrades	
	Description	Net	Taxes	Fee	Total	Caster Center
1	Caster Design & Inspection Services	31,760.00	1,905.00		33,665.60	33,665.60
2	Construction Contract: Based on negotiations completed on 1/17/02 Allstate Mechanical	868,701.60				
	Const Contingency 5%	43,435.05				
	CES fees 1%	9,121.36				
	Reimbursable Expenses	5,000.00				
	Construction Total	926,257.41	55,575.44		981,832.85	981,832.85
3	Total Costs				-0.000	\$1,015,498.45
4	ENERGY REBATE FROM	UTILITY				(10,000.00)
5	Total Anticipated Project Co	sts				\$1,005,498.45
6	ALTERNATIVE CONSTR	UCTION AR	EAS			
7	Gym Duct Removal and Dan	•				
_	Corrections	28,421.40	1,705.28	2,108.87	32,235.55	\$1,032.434.01
8	Room 100 HVAC and Lighti			4 000 00		
	Changes	25,982.25	1,558.94	1,927.88	27,541.19	\$1,059,975.19
9	Cowboy Hall Improvements	80,067.75	4,804.07	5,941.03	84,871.82	\$1,144,847.01

**Invitation to Bid #915** 

**Welding Equipment** 

**BOARD DOCUMENTS** 

#### **BOARD DOCUMENTS**

## **General Information**

- 1. On November 27, 2001 a legal notice was posted on the NMJC Bulletin Board and faxed to the following newspapers requesting sealed bids for the purchase of welding equipment:
  - 1) The Hobbs Daily News Sun
  - 2) Las Cruces Sun
  - 3) Albuquerque Journal
- 2. Bid packets were sent to seven potential bidders.
- 3. Four vendors submitted bids within the time frame specified by the bid package.
- 4. No vendors were present at the opening.
- 5. The Business Office has evaluated the bids received and their recommendation is shown on Page 3.

#### **BOARD DOCUMENTS**

#### **Evaluation and Recommendations**

The vendors responding to Invitation to Bid #915 were Instron Corporation, Canton, MA, Struers Inc., Westlake, OH, Buehler Ltd, Lake Bluff, IL, and A.G. Heinze Precision MicroOptics, Lake Forest, CA.

The bid response results are shown on Page 4 (Tabulation Summary).

The Administration recommends acceptance of the bid submitted by Instron Corporation, Canton, MA for the SATEC Impact Testing Machine for \$10,900.00.

Source of Funding: -Vocational Support Services - (Carl Perkins Grant) FY 2001/2002

Account Number: 3-2741-43-141 - MAJOR EQUIPMENT

TOTAL <u>\$10,900.00</u>

**Invitation to Bid #915** 

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**BOARD DOCUMENTS** 

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TOTAL <u>\$10,900.00</u>

## Invitation to Bid #916

Purchase of New Vehicles for the College Motor Pool

**BOARD DOCUMENTS** 

#### **Invitation to Bid #916**

#### **BOARD DOCUMENTS**

#### **General Information**

- 1) On December 14, 2001 a legal notice was posted on the NMJC Bulletin Board and faxed to the following newspaper requesting sealed bids for the Purchase of New Vehicles for the College Motor Pool:
  - (1) Hobbs Daily News Sun
  - (2) Las Cruces Sun
  - (3) Albuquerque Journal
- 2) On that same date bid packets were sent to five (5) potential bidders, and upon request to one (1) additional bidder on January 3, 2002.
- 3) Two (2) bidders submitted sealed bids and Four (4) bidders did not respond.
- 4) One bidder was present at the opening.
- The Business Office and the Physical Plant (Motor Pool) have evaluated the bids received and their recommendations are shown on Page 3.

#### **Invitation to Bid #916**

#### **BOARD DOCUMENTS**

#### **Evaluation and Recommendations**

Two vendors responded to our Invitation to Bid #916 in accordance with our due date and time. They were Watson Chevrolet, Buick, Pontiac Division of Hobbs, and Permian Ford of Hobbs.

The following pages reflect the specifications of the vehicles.

The Administration recommends acceptance of the bids as follows:

#### Watson Chevrolet Buick Pontiac Division:

2002 Chevrolet Suburban	\$30,400.00	Motor Pool Department
2002 Chevrolet Astro Van	\$20,550.00	Custodial Department
Watson Chevrolet Total:	<u>\$50,950.00</u>	•

Total Vehicle Purchases: \$50,950.00

Source of funding: Vehicle Replacement Account 2-2741-54-730

#### NEW MEXICO JUNIOR COLLEGE Invitation to Bid #916 Specifications For All Vehicles

#### <u>ITEM #1:</u>

#### One (1) 2002 Year Suburban or vehicle of equal specifications:

Air Conditioning - Front & Rear - Factory Installed - Front /rear controls

Air Bags - Driver and right front-passenger

Alternator - Heavy Duty

Balanced wheels - Front, rear & spare, aligned front end

Battery - Heavy Duty

Body Type & Size - 8 - passenger

Bumpers - Front & Rear (include towing trailer hitch with 2" ball class 1)

Brakes - Power Heavy Duty, 4 wheel Anti Lock Brake System, front and rear disc

Color - White only

Cruise Control - Factory installed

Doors - 4 - rear cargo doors

Engine - V-8, fuel injected, 5.0L or greater

Fuel Tank -25 - 32 gallons

Gross Vehicle Weight Rating - 7000 lbs. (approximate)

Heater/Defroster - Front, heavy duty fresh air

Inside Lights - Dome with map and reading light

Mirrors, Outside - Two (2) below eye level, 7X9 swivel

Radio - AM/FM factory installed with CD or Cassette Player, with Clock

Seats - Cloth, 2<sup>nd</sup> & 3<sup>rd</sup> row 60/40 split-folding bench

Stabilizer Bars - Front & Rear

Steering - Power

Suspension - Heavy Duty

Tires - 16" mounted full spare, all weather tread - include Jack Lug Wrench and 16"

wheel covers

Trailer Package - Trailer hitch platform, seven-pin wiring connector, transmission oil cooler, -trailer brake prewiring harness and 7-way-4-way adapter

Transmission - 4-speed automatic with overdrive and tow/Haul mode

Upholstery - Cloth (Gray-Blue-Tan-Full length Floor Covering)

Wheelbase - Approximately 125" to 135"

Windshield Wipers/Washers - Dual electric, two speed intermittent

Warranty - Standard Factory Warranty

#### ITEM #2:

#### (1) 2002 year mid-size seven passenger van

Air Conditioning - Front - Factory Installed

Doors - Open out side, open out rear with glass Engine - V-6, fuel injected 4.3L or greater Fuel Tank -25 - 30 gallons Gross Vehicle Weight - 5,600 lbs. (approximate) Heater/Defroster - Front, heavy duty fresh air Inside Lights - Dome with map and reading light Mirrors, Outside - Two (2) below eye level, 7 X 9 swivel Radio - AM/FM, factory installed with CD or Cassette Player, with Clock Seats - Quick Release (if available) Suspension - Heavy Duty Tires - 15" mounted full spare, all weather tread - include Jack Lug Wrench and 15" wheel covers Transmission - Automatic with cooler, 3 speed with overdrive Upholstery - Vinyl or Cloth (Gray, Blue, Tan, - full length floor covering) Wheelbase - Approximately 111" to 120" Windshield Wipers/Washer - Dual electric, two speed intermittent Warranty - Standard Factory Warranty

All vehicles must be <u>American Made:</u> Pursuant to Section 13-1-188 NMSA ("Public purchases of American-made motor vehicles required"), any state agency shall <u>only</u> purchase cars and trucks assembled in North America.

## memo

Date: January 9, 2002

To: Monty Newman, Gary Schubert, Yvonne Williams, Larry Hanna, Patricia Chappelle, Ferrel

Caster, John Hice, Steve McCleery

From: Renee Wharton, Institutional Research

RE: 2002-2006 Strategic Plan Changes

Following the Board Work Session on December 20, 2001, Dr. McCleery and I met to address the Board recommended changes to the draft 2002-2006 Strategic Plan. Attached is a list of <u>all</u> changes made to the working draft. Many of the changes listed are corrections or additional information. Other changes were based on input received during the board work session.

I have also included a final copy of the 2002-2006 Strategic Plan and list of activity suggestions for your review.

Thank you all for your valuable input.

RW

January 2002

#### **Vision Statement 1**

New Mexico Junior College will provide the highest quality education and community services possible by maintaining an educational environment where continuous assessment ensures student learning.

#### Strategic Objective 1 \*\*\*\*\*\*

To ensure quality, develop and annually revise a comprehensive plan to evaluate all instructional programs. This plan will enhance the decisions of the college to revise or delete instructional programs.

- Adhere to the policy and procedures for educational program review. Accountability and improvement of each program are the goal.
- For those programs in existence three or more years, there will be more programs annually having
  increasing or level enrollments over a three year period than decreasing enrollments looking at the
  period 1999-2000 through 2001- 2002. PBI
- Define competencies for all technical/vocational programs. \*\*\*\*\*\*
- Update graduate guarantees.

#### Strategic Objective 2

Update campus Assessment Plan in keeping with NCA requirements.

#### **Strategic Objective 3**

Develop and implement an honor's curriculum.

#### Strategic Objective 4 \* \* \* \*

Develop objectives to promote excellent classroom instruction.

- Develop and implement objectives to promote excellent classroom instruction.
- Continue to explore innovative learning modes. \*\*\*\*\*\*
- Increase awareness of instructional trends related to programs and courses. \*

#### Strategic Objective 5 \*\*\*\*

Develop a plan to celebrate diversity and educate students and staff on diversity issues.

#### Strategic Objective 6 \*\*\*\*

Reevaluate and refine mandatory placement.

- Set up task force to evaluate placement policies and course score cut offs.
- Define research and data
- Develop and implement a plan that ensures the proper placement and tracking of developmental students. \*\*\*

#### Strategic Objective 7 \*

Implement innovative scheduling and delivery methods to increase community accessibility.

 Develop innovative methods and techniques to package the instructional offerings, i.e. MTWT or Saturday College.

#### **Strategic Objective 8**

Evaluate and maintain high academic standards. \*\*\*\*\*\*\*

January 2002

- Numbers served annually in the Area Vocational High School (AVHS) and ABE programs will be increased based on two year rolling averages from a baseline rolling average of program participants from 1998-2000. PBI
- Develop strategies to increase enrollments for: AVHS, ITV, Tele-College, Distance Education.

#### Strategic Objective 10

Improve placement rates of graduates in jobs or continuing their education.

- Develop a plan to increase the total annual college graduates from degree and certificate programs.
   Gather baseline data and track progress.
- Annually each cohort of new students (beginning with Fall 1996) who were intending to transfer
  or obtain a career credential (based on intent model adopted by NMACC) will be tracked after
  three years. At this point the number who received a degree or certificate, transferred, became
  transfer ready (as defined by NMACC) or are still enrolled will be determined. PB1
- Develop and maintain methods to track transfer students.
- Annual placement rates of graduates in jobs or continuing their education will improve over 1998-1999 baseline. PBI
- Explore options for student job placement in the community \*.

#### Strategic Objective 11

Systematically add on-line courses. \*\*\*\*\*\*\*\*\*

Take an active role in the development/implementation of NM Virtual College. \*\*\*\*\*

#### Strategic Objective 12 \*\*

Integrate information literacy into the curriculum.

#### Strategic Objective 13

Improve access to information resources

- Create a process for building collections. \*\*
- Seek faculty/student input into acquisitions/services. \*\*\*\*
- Compare our allocations and acquisition process to peer institutions.

#### Strategic Objective 14 \*\*

Implement strategies to increase student academic success.

- Explore underlying dynamics of student success and failure.
- Develop a culture that celebrates academic achievement and excellence.

#### **Strategic Objective 15**

Develop strategies to bring degree requirements into alignment with market requirements.

January 2002

#### **Vision Statement 2**

New Mexico Junior College will strive to be a premier comprehensive community college with a focus on quality, economic development, and collaborative agreements

#### Strategic Objective 1 \*\*\*

Develop methods to measure our reputation as a community college.

• Develop methods to determine our reputation in our service area.

#### Strategic Objective 2 \*\*\*\* \*\*\*\*\*

Continue to develop and implement strategies to become a premier community college.

#### Strategic Objective 3

Actively support articulation agreements as appropriate.

- Continue and expand existing articulation agreements as appropriate. \*\*\*\*\*\*\*\*\*
- Expand K-16 collaborative programs. \*\*\*\*\*
- Facilitate increased offerings from 4-year institutions. \*\*

#### Strategic Objective 4

Actively support collaborative/cooperative agreements with industry as appropriate.

• Continue and expand existing collaborative/cooperative agreements with industry as appropriate.

#### Strategic Objective 5

Become a leader in economic development and work-force development within Lea County. \*\*\*\*\*\*\*\*

- Promote economic planning and workforce development. \*\*\*\*\*\*\*\*\*\*\*
- Develop a plan to certain needs and provide workforce and management training for our service
  area.
- Respond to community training and retraining needs.
- Research and add new instructional programs as appropriate. \*\*\*\*\*
- Develop a plan to prioritize implementation of new instructional programs/courses \*\*\*\*\*

January 2002

#### **Vision Statement 3**

New Mexico Junior College will do everything possible to enhance its image within the service area.

#### Strategic Objective 1 \*\*\*\*\*\* \*\*\*

Develop strategies to become more involved in the Lea County community events, meetings, and organizations.

- Continue taking a leadership role in the United Way Campaign.
- Develop a mechanism to gather and share information about NMJC employee involvement within the community.
- Develop strategies to become involved with the entire service area. \*\*

## Strategic Objective 2 \*\*\*\*\* \*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

Develop and maintain a speaker's bureau to facilitate presentations throughout our service area.

Develop and maintain a speaker's bureau to facilitate presentations throughout our service area.

#### Strategic Objective 3 \*

Develop strategies to promote a friendlier atmosphere.

Develop six strategies to promote a friendlier atmosphere.

#### Strategic Objective 4 \*\*

Develop and host cultural events that will attract community members to campus.

#### Strategic Objective 5

Develop and implement a plan to increase utilization of local vendors.

#### Strategic Objective 6 -\*\*\*

Host Town Meetings, Open Houses and special events.

#### Strategic Objective 7

Develop and implement strategies to improve the image of NMJC. Gather baseline date and track improvement.

#### Strategic Objective 8

Continue to develop and expand the campus web site.

#### Strategic Objective 9

Provide and coordinate campus space/equipment for internal and external events. Refine, update, and implement policies and procedures.

January 2002

#### Vision Statement 4

New Mexico Junior College will maintain a comprehensive student services package including recruitment and retention plans that ensure a yearly 1% - 2% FTE growth in enrollment.

#### Strategy Objective 1 \*\*\*\*\*\* \*\*\*\*\*\*

Continue to evaluate and utilize the campus-wide recruitment plan.

- Continue to visit with key faculty to evaluate current recruitment efforts and the ideas they would like to implement.
- Update current perspective student database to provide more detailed information about recruits including a detailed contact log. Allow this information to be accessed by key faculty and staff.
- Phone calls by staff and faculty to prime recruits.
- Each target student should have at least 8-10 contacts before enrollment.
- Share college day visit schedule and spring follow-up visit schedule campus wide. Encourage faculty and staff to attend with the recruiter.
- Focus traditional student recruitment efforts on a target group.
- Create invitation/campus happenings newsletter to distribute to target group.
- Contact 2001 high school graduates to see if they are considering a change in educational institutions.
- Make presentations to home school students and parents.
- Purchase ACT and SAT records for target groups.
- Develop a plan to recruit honor roll students with the goal of increasing the number of honors graduates who attend NMJC. Gather baseline data and track progress.
- Make personal visits to schools to follow up with the Honors Scholarship recipients

#### Strategic Objective 2 \*\*\*

Develop and promote activities that will attract potential students to our campus.

- Form a Tour Committee that will create and provide suggested dialogue and guidelines to hosting a campus tour.
- Spring open house (in district and out of district).
- Create a workshop for area parents about things they should know about choosing a college.

#### Strategic Objective 3 \*\*\*\*\*

Develop a systematic plan that addresses the recruitment of nontraditional students.

- Develop marketing strategies for reaching non-traditional students to enroll in Web based classes.
- Create and schedule professional workshops geared toward making career changes and improving job skills.
- Place literature in areas within our district where non-traditional students tend to frequent.
- Survey local businesses to determine interest in giving paid time, unpaid time, or paid tuition for non-traditional students to attend college classes.
- Determine the demographics of our current non-traditional students. Use this information to determine our target market.
- Develop a focus group of non-traditional students to determine what characteristics they desire in a higher learning institution.

January 2002

deemed viable.

#### Strategic Objective 6 \*

Continue to develop strategies for financial aid outreach.

- Visit all target schools with financial aid officer and/or counselor.
- Host an information seminar for returning students.

#### Strategic Objective 7

Continue to develop strategies to increase the number of financial aid awards.

#### Strategic Objective 8 \* \*\*\*\*\*\*\*\*\*

Continue to enhance and expand enrollment/registration procedures to increase accessibility and user friendliness.

- Develop strategies to improve the registration process.
- Implement on-line registration.
- Expand hours (registrar, business office, bookstore) during peak times.

#### Strategic Objective 9 \*

Continue to involve the NMJC Foundation in recruitment activities as needed.

#### Strategic Objective 10 \*\*\*\*\* \*\*\*\*\*\*\*\*

Develop and implement an institutional student retention plan.

- Develop strategies to clarify and track student intent. \*\*\*\*
- Develop strategies to address the drop in enrollment in the dorms from the fall to spring semester.
- Develop strategies to encourage staff and faculty to wear NMJC shirts on Fridays, game days, and other special events. Notify staff and faculty of upcoming events.
- NMJC has license plates for faculty and staff.
- Provide ideas/support/options for day care.
- Send cards during holiday periods and birthday cards to potential recruits.
- Develop a plan to evaluate student's first year experience.

#### Strategic Objective 11

Develop a systematic plan that addresses the retention of nontraditional students.

#### Strategic Objective 12 \*\*\*\*\*

Continue outreach with students as early as the 6th grade.

- Create school counselor's resource guide.
- Plan annual in school presentations for each grade 6<sup>th</sup> 10<sup>th</sup>.
- Plan three school visits a year to promote NMJC to in-district Juniors and Seniors.
- Develop recruiting strategies to establish early contact with students in the 6-12 grades.
- Encourage NMJC students to mentoring of children in area elementary schools.
- Include outreach activities in student services annual reports.

#### Strategic Objective 13 \*

Develop and implement a plan to enhance campus life for residential and commuter students.

January 2002

• Fall 2001 female and minority enrollments and 2001 graduates are within 5% of the ethnic and gender makeup of the community served based on the 2000 census profile of the adult population in the area served.

#### Strategic Objective 16

Increase the persistence rates for students enrolled in developmental studies. Gather baseline data and track progress.

#### Strategic Objective 17\*\*

Develop a plan to increase the total annual college graduates from degree and certificate programs. Gather baseline data and track progress.

#### Strategic Objective 18 \*\*\*\*\*\*\*

Evaluate current faculty advisement system and modify to address needs.

January 2002

#### Vision Statement 5

New Mexico Junior College shall provide a positive working environment for employees. The environment shall promote teamwork and foster trust and communication among staff.

#### Strategic Objective 1 \*

Develop initiatives that enhance the working environment.

- Social Committee will continue to look at and promote staff activities.
- Develop a system that measures employee satisfaction. \*\*\*
- Encourage and promote professionalism among staff members. \*\*
- Develop and implement an instrument that determines the effectiveness of supervisors in fostering a positive work environment.\*
- Establish and develop programs that foster employee satisfaction. \*\*\*\*\*
- Utilize the Welfare committee to promote the interest of staff. \*\*\*

#### Strategic Objective 2 \*\* \*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

Develop and implement a plan to enhance communication on the campus.

- Collect and analyze data related to current modes/methods of internal communication. \*\*\*\*\*\*\*\*
- Develop and implement a chat room forum to discuss internal community college issues.

#### Strategic Objective 3 \*\*\*

Promote a culture of teamwork and trust.

#### Strategic Objective 4 \*\*\*\*\*\*\*\*\*\*\*\*

Develop a systematic plan for faculty development and training.

#### Strategic Objective 5 \*\*\*\*\*\*\*\*\*\*\*\*

Develop and implement a systematic plan for staff and professional development and training.

• Utilize Staff Development Committee. \*

#### Strategic Objective 6 \*

Provide competitive/comprehensive human resources package that is in compliance with local, state, and Federal laws.

- Develop an employment strategic plan to recruit and maintain quality faculty and staff
- Develop strategies to ensure the ethnic makeup of NMJC employees mirrors the community.
- Strive to keep employee salaries and benefits competitive with other higher education institutions in our region. \*\*\*\*\*\*
- Explore the use of foundation funds to compensate for interview, travel, and moving expenses.
- Develop a part-time faculty manual.
- Promote and encourage the use of the resource center for faculty and staff development.
- Evaluate and continue to improve the Community College Academy for new NMJC faculty and

Strategic Objective 8
Develop and implement an electronic archival/backup system for the entire campus.

Strategic Objective 9
Design a platform for policies and procedures ensuring legal compliance.

January 2002

#### Vision Statement 6

New Mexico Junior College will continually scan the environment locally, regionally, and nationally to provide a Strategic Plan that will serve the needs of constituents

#### Strategic Objective 1 \*\*\*\*\*\*\*\*

Identify and prioritize needed research and data requirements as an institution.

#### Strategic Objective 2 \*

Gather input and provide structure and impetus to the strategic planning process.

#### Strategic Objective 3 \*\*\*\*\*\*

Develop a college lobbying effort that is efficient, beneficial, and cost effective.

- Lobby for funding for non-credit programs. \*\*\*\*\*\*\*
- Continue institutional presence at state level. \*\*\*

#### Strategic Objective 4\*\*\*\*\*

Develop a plan to collect and promptly report data to the Commission on Higher Education.

#### Strategic Objective 5 \*\*\*\*

Develop strategies to ensure we are aware of the latest North Central requirements and are planning for the next NCA visit.

- Review the NCA report and determine compliance.
- Annually review and update the Institutional Quality Control Indicators. \*\*

#### Strategic Objective 6

Establish a focus group composed of staff, students, and community representatives, to review and make recommendations regarding the name of the college.

• Select an internal/external discussion group for further evaluation of name change.

## Strategic Objective 7 \*\*\*\*\*\*\*\*

Sustain open communication with constituents. Remain connected at the state, local, and county levels.

- · Yearly planning session, focus groups, CSW, Public Schools
- Through the strategic planning process, determine NMJC's reputation and role as a premier college. \*\*\*\*\*\*\*

#### Strategic Objective 8

Demonstrate flexibility and willingness to change through responses to community needs. \*\*\*\*\*\*\*

#### Strategic Objective 9

Develop an assessment approach to evaluate and provide information on all non-instructional college programs.

January 2002

#### Strategic Objective 11 \*\*\*\*

Develop a plan to evaluate the first year experience of NMJC students.

#### Strategic Objective 12

Review the effectiveness of the administrative structure annually at budget time.

## Strategic Objective 13

Prioritize computer center requests to meet institutional needs.

#### Strategic Objective 14 \*\*\*\*\*\*\*

Purchase and implements a new administrative software package.

• Purchase and implement software upgrades for existing administrative software. \*\*\*\*\*\*\*

#### Strategic Objective 15

Provide competitive athletic programs with consideration toward Title IX compliance.

### Strategic Objective 16

Continuously evaluate student needs and issues.

January 2002

#### **Vision Statement 7**

New Mexico Junior College will continue to provide modern and clean facilities, as well as provide a plan for maintaining the campus and building for future growth.

#### Strategic Objective 1 \*\*\*\*\*

Identify, evaluate, and prioritize the maintenance needs of the campus.

## Strategic Objective 2 \*\*\*\*\*\*\* \*\*\*\*\*\*\*\*\*\*\*\*\*

Refine and update the Master Facility Plan..

- Develop and implement a Master Landscaping Plan.
- Explore a plan to return the library to its institutional resource center function. \*\*\*\*
- Develop guidelines pertaining to art in public places

#### Strategic Objective 3 \*\*\*\*

Develop a system that will provide long-term planning for all infrastructure programs of the campus.

January 2002

#### **Vision Statement 8**

New Mexico Junior College will provide a safe and secure environment for its students, staff, and patrons.

#### Strategic Objective 1 \*\*\*\*\*\*\*\*

Maintain and update a Critical Incident Plan for the campus.

#### Strategic Objective 2 \*\*\*\*\*\*\*\*\*

Develop strategies to provide ongoing security/safety training.

- Develop strategies to provide ongoing training for security personnel
- Develop strategies to provide ongoing safety training for staff.

#### Strategic Objective 3 \*\*\*\*\*\*\*\* \*\*\*\*\*\*

Conduct a campus-wide safety/security audit and address needs.

- NMJC will continue to assess and respond to ADA compliance issues as well as individual student accommodations.
- Develop a potential budget for emergency management. \*\*

#### Strategic Objective 4 \*\*\*\*\*\*

Continue to evaluate compliance of institutional policies with state, federal, and local laws as related to safety/security concerns.

#### Strategic Objective 5 \*\*\*\*\*\*

Establish a baseline for potential exposure and liability concerns and develop strategies to address concerns.

#### Vision Statement 9

New Mexico Junior College will explore avenues to improve the institution's financial position and resource base.

#### Strategic Objective 1 \*\*\*\*\*\* \*\*

Develop a plan to establish a substantial endowment.

#### Strategic Objective 2 \*\*\*\*\*

Continue to gather data to evaluate the effectiveness of the institution's financial position and resource base.

#### Strategic Objective 3 \*\*\*\*\*\*

Develop a systematic approach to developing and writing institutional grants.

- Develop an inventory of campus equipment, building and expansion needs that could be addressed through alternate funding sources.
- Continue to contact alternate funding sources. Set goals and utilize strategic objectives to accomplish this task.
- Continue systematic approach in managing and writing institutional grants.
- Employ a full-time grant writer. \*\*\*\*\*\*\*

#### Strategic Objective 4 \*\*\*\*\*\*\*\*\* \*

Review the feasibility of expanding the tax base.

#### Strategic Objective 5 \*\*\*\* \*

Annually review tuition and fee policies.

- Annually review tuition policy.
- Involve student groups with annual review of tuition policy.
- Annually review fee schedule. \*\*\*\*\*\*

#### Strategic Objective 6

Search for funding for start-up funding for new programs.

#### Strategic Objective 7 PBI

Continue to report on performance based indicators as requested.

- For those programs in existence three or more years, there will be more programs annually
  having increasing or level enrollments over a three year period than decreasing enrollments
  looking at the period 1999-2000 through 2001- 2002. [V-1, Objective 1] [Target date March
  annually]
- Annually each cohort of new students (beginning with Fall 1996) who were intending to transfer or obtain a career credential (based on intent model adopted by NMACC) will be tracked after three years. At this point the number who received a degree or certificate, transferred, became transfer ready (as defined by NMACC) or are still enrolled will be determined. [V-4, Objective 19] [Target March annually]
- Annual placement rates of graduates in jobs or continuing their education will improve over 1998-1999 baseline. [V-1, Objective 10] [Target date October annually]

Vision Statement 10 New Mexico Junior College will strive to provide quality equipment.

Strategic Objective 1 \*\*\*\*\*\*\*\*\*\*\*\*\*

Prioritize equipment replacement and purchases campus-wide.

Strategic Objective 2 \*\*\*\*\*\*\*\*\*\*\*\*

Maintain and update the campus technology plan.

January 2002

#### Vision Statement 11

1

New Mexico Junior College will develop an integrated marketing plan that enhances its image and promotes the vision and value of the college.

#### Strategic Objective 1 \*\*\*\* \*\*\*\*\*\*\*\*

Utilizing the image committee, refine, update, and implement a comprehensive public relations/marketing plan.

- Seek input from the image committee on a quarterly basis and as needed. \*\*\*\*\*\*\*\*\*\*

#### Strategic Objective 2 \*\*\*\*\*\*\*

Develop and maintain a master calendar of publications, media deadlines, and special events for internal planning.

#### Strategic Objective 3

Develop a master calendar of campus events, activities, and deadlines for external dissemination.

• Develop strategies to enhance communication in the out-lying communities.

#### Strategic Objective 4 \*\*\*\*\*\*\*\*\*\*\*

Periodically inform public of NMJC accomplishments.

- Promote and advise the media of the many activities NMJC is engaged in to include the President's Report at Board meetings.
- Evaluate all avenues of information dissemination to the community.
- Publish performance based funding report numbers.
- Share economic impact data such as federal money.
- Share information on sources and uses of public funds, tuition, etc.
- Build on our reputation as a quality provider of education.
- Provide news media an article each week that promotes/celebrates student/faculty/staff achievements.

#### Strategic Objective 5 \*\*\*\*\*\*\*\*

Develop strategies relative to under represented populations.

## Strategic Objective 6 \*\*\*\*\*\*\*\*\*\*\*\*\*

Develop strategies to enhance visibility and potential in Denver City, Seminole, Plains, and Seagraves.

Page	Location	Original Text	Cha
		New Mexico Junior College will develop an integrated	New
		marketing plan that enhances its image and promotes the	mair
3	Vision Statement 11	vision and value of the college.	and
		Strategic Planning Cabinet to evaluate and prioritize vision	Strat
	Strategic Planning	statements, objectives, and activities. In addition, target dates	state
6	Cabinet Meeting	and task leaders will be assigned for each activity.	lead
			Boar
	Board Work Session	Board will discuss and make changes to the Strategic Plan.	Plan
	Board Meeting	Board will approve the Strategic Plan.	Boar
8	Headings		add€
		New Mexico Junior College will develop an integrated	New
	·	marketing plan that enhances its image and promotes the	mair
	Sharing the Vision	vision and value of the college.	and
9	Obi. 1, Related Obj.	V-9, Obj 7	V-9,
		Develop strategies to bring degree requirements into	<u>Ens</u> ı
	Obj. 15	alignment with market requirements.	indu
	Obj. 15, Others	Faculty Advisory Committee	Proc
12	Obj. 15, Related Obj.		<u>V-1,</u>
		Actively support collaborative/cooperative agreements with	Activ
13	Obj. 4	industry as appropriate.	publ
		Become a leader in economic development and work-force	Beco
	Obj. 5	development within Lea County.	force
	Obj. 5, Others	Administrative Cabinet	Adm
	Obj. 3, Related Obj.	V-11, Obj. 5	V-11
16	Obj. 9, Others	Linda Neel, Lisa Hardison, Lance Caviness	Lind
			Res
	add Obj. 16		appr
	Obj. 16, Task Leader		Rich
17	Obj. 16, Others		Stev

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	17	Obj. 16, Status		Ong
		Obj. 16, Related Obj.		V-1,
	18	Obj. 16	Objective 16	Obje
	18	Obj. 17	Objective 17	Obje
	18	Obj. 18	Objective 18	Obj∈
	19	Obj. 5	Develop and implement a systematic plan for staff and professional development and training.	Devi profe
	22	Obj. 10	Continue to utilize current measurement tools to determine the effectiveness and quality of the offices on campus. Explore new methods of evaluating campus offices.	Con effec <u>cam</u> <u>prov</u>
	23	Obj. 14, Target Date		Begi
	24	Obj. 2		adde 2): I
_	26	Obj. 4	Review the feasibility of expanding the tax base.	Thrc taxir
			For those programs in existence three or more years, there will be more programs annually having increasing or level enrollments over a three year period than decreasing enrollments looking at the period 1999-2000 through 2001-	there level enro 2002
	27	Obj. 7	2002. [V-1, Objective 1] [Target date March annually]	Tarc

27	Obj. 7	Annually each cohort of new students (beginning with Fall 1996) who were intending to transfer or obtain a career credential (based on intent model adopted by NMACC) will be tracked after three years. At this point the number who received a degree or certificate, transferred, became transfer ready (as defined by NMACC) or are still enrolled will be determined. [V-4, Objective 19] [Target March annually]	traci rece read dete Tarc
27	Obj. 7	<ul> <li>Annual placement rates of graduates in jobs or continuing their education will improve over 1998-1999 baseline. [V-1, Objective 10] [Target date October annually]</li> </ul>	their Obje
27	Obj. 7	Numbers served annually in the Area Vocational High School (AVHS) and ABE programs will be increased based on two year rolling averages from a baseline rolling average of program participants from 1998-2000. [V-1, Objective 9] [Target date October annually]	School two prog [Tar
27	Obj. 7	Fall 2001 female and minority enrollments and 2001 graduates are within 5% of the ethnic and gender makeup of the community served based on the 2000 census profile of the adult population in the area served. [V-4, Objective 16] [Target date March annually]	grace
	Vision Statement 11	New Mexico Junior College will develop an integrated marketing plan that enhances its image and promotes the vision and value of the college.	New mair

January 9, 2002

29	Vision Statement 11	New Mexico Junior College will develop an integrated marketing plan that enhances its image and promotes the vision and value of the college.	New mair and
29	Obj. 5	Develop strategies implement relative to under represented populations.	Devi
29	Obj. 5		adde 12):
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29	Obj. 5		repo Shar
29	Obj. 5; Others	Sharon Jenkins, Michael Chavez, Tim Perry, Outside Support	Outs

# NEW MEXICO JUNIOR COLLEGE Personnel Recommendation for Board Consideration

The following candidate is being	recommended for employment a	s follows:	Date 1-22-02	
Candidate's name W. Scott	Brake			
Position title Director/Profe	essor of Radiological Co	ontrol and	Waste Handl	ing Technology
	on Classification 🔾 Faculty	y 2 Profession	al Other	
Is candidate related to another NM	• • •	, to whom	<del> </del>	
Effective date of employment Bos	nding ard approval Standard cor	ntract length 2	12 mos. 🗅 9 mos	. O other
Funding source NMJC Operati	lng Budget - Environment	tal and Pet	roleum	
Paid advertising beyond *standard_ (* Standard: The Hobbs News-Sup, Duroct Mail to approxi	mately 51 solleges in a 5-state region, NM Dept. of Labor	c, NMJC Websie, KLMA?	Radio & Lubback TX Workfo	rce Development Website)
	***		43334430	
Posted salary range \$38,332 t			.500.00	Prorated salary S yes no (Employment date through June 30)
Account number(s) with respective	% allocation(s) 1-2042-11-5	509 100%	<del> </del>	
Recommended and approved by:				
Supervisor		Dean/Director	nº Cleery	
Vice President		riesioent	0	
Selection Committee Members:	Victor Berner		·····	
	Mickey Best			
	Jerry Brian	<del></del>		
	Stewart Thornburgh		<del></del>	

### ABBREVIATED RESUME

# **Position**

Director / Professor of Radiological Control and Waste Handling Technology

## **Personal Data**

Name: W. Scott Brake

# **Education**

B.A., Bethany College, Lindsborg, KS, 1989

# **Professional Experience**

MAPCO/Williams Laboratory Services, Hobbs, NM Lab Specialist, Technician, Operations	3/92 to Present
SouthWest Labs of Oklahoma, Tulsa, OK GC-Mass Spec Chemist	12/91 to 3/92
GroundWater Testing Environmental Labs, Wichita, KS GC-Mass Spec Chemist	1/91 to 10/91
National Environmental Testing, Dallas, TX Chemist, GC, GC-Mass Spec, Prep Supervisor	6/89 to 1/91

# **Organizations**

Alpha Mu Gamma Academy of Model Aeronautics, President Employee of the Month (May 1990) Gas Producers Association Permian Basin Measurement Society



# New Mexico Junior College Career Opportunities

#### Position Announcement • November 2001

Position Title: Director/Professor of Radiological Control and Waste Handling Technology

Position Description: New Mexico Junior College is accepting applications for the position Director/Professor of Radiological Control and Waste Handling Technology. This position reports to the Dean of Arts and Sciences. Duties and responsibilities shall be, but are not limited to, the following: (1) Work with all industries in developing and implementing training in the area of Radiological Control and Waste Handling Technology; (2) Establish and work with an advisory committee to help advise, promote, and direct the efforts of our Radiological Control and Waste Handling Technology Programs; (3) To continually develop, update, and perform assessments of the curriculum in the Radiological Control and Waste Handling Technology Programs and recommend such developments, updates and assessments of the curriculum to the Dean of Arts and Sciences; (4) Recruit and aid in placing students in the Radiological Control and Waste Handling Technology Programs; (5) Supervise the part-time instructors in the various Radiological Control and Waste Handling Technology Programs; (6) Work with the Department of Energy and Westinghouse TRU Solutions on a regular basis, and apprise the Dean of Arts and Sciences on matters concerned with the Radiological Control and Waste Handling Technology Programs; (7) Identify sources and solicit funds for scholarships and special funding needs of the Radiological Control and Waste Handling Technology Programs; (8) Satisfactorily provide quality instruction to students at New Mexico Junior College in the assigned subject field(s); (9) Achieve and maintain a high level of competency as a teacher of students, demonstrating growth in the knowledge of his/ her particular subject matter field(s) and in the ability to direct the learning processes; (10) Work for the general improvement of the overall instructional program - including recommending needed additions to the library and instructional resources: (11) Promote the mission of the college; (12) Advise students and be available for student conferences at least two hours of the college day or the equivalent of ten hours per week. Each professor is expected to post approved office hours for student conferences and to make this time known to students; (13) Participate in college service through standing committees, sponsoring and helping student groups manage their extracurricular activities, and involvement in other related college organizations and activities; (14) Participate, both as a professional and as a private citizen, in community affairs; (15) Follow all policies and procedures of NMJC as published in the Faculty Handbook, college catalog, and current contract; (16) Teach up to three sections of Radiological Control and Waste Handling Technology courses per fall and per spring semesters; (17) Accept other duties as assigned by the Dean of Arts and Sciences; and (18) Nothing contained herein shall limit the President in assigning the employee to any of the various college activities for which he/she would be qualified in order to meet the needs of New Mexico Junior College.

**Qualifications:** Master's degree in a related field preferred. Will consider a Bachelor's degree in a related field or extensive directly related work experience and a willingness to pursue an advanced degree. All degrees must be from a regionally accredited institution.

**Salary/Benefits:** This is a 12-month, full-time, exempt position with a salary range of \$38,332 to \$47,915. Standard NMJC benefits apply. Note: NMJC does not participate in social security deductions.

**Application Deadline:** December 21, 2001 at 5:00 p.m. MST. To ensure consideration, all application materials must be received by the deadline. Please do not send any application materials via e-mail.

# APPLICANT LIST

**<u>Position:</u>** Director/Professor of Radiological Control and Waste Handling Technology

Applicant	<u>Interview</u>	<u>Offer</u>	Remarks
Brake, W. Scott	Yes	Yes	Start date: pending Board approval.
Gries, Ronald	No	No	Received after deadline to apply.