NEW MEXICO JUNIOR COLLEGE

BOARD MEETING

Thursday, September 21, 2017 Zia Board Room – Library 1:30 pm

AGENDA

| A. | . Welcome | | | | | | |
|----|--|--|--|--|--|--|--|
| B. | Adoption of Agenda | Pat Chappelle | | | | | |
| C. | Approval of Minutes of August 17, 2017 | Pat Chappelle | | | | | |
| D. | President's Report | Kelvin Sharp | | | | | |
| E. | New Business Monthly Expenditure Reports Monthly Revenue Report Oil and Gas Revenue Report Schedule of Investments | Dan Hardin Dan Hardin Dan Hardin Dan Hardin | | | | | |
| F. | Public Comments | Pat Chappelle | | | | | |
| G. | G. Announcement of Next Meeting Pat Ch | | | | | | |
| H. | Closure of Open Meeting | Pat Chappelle | | | | | |
| I. | I. Adjournment Pa | | | | | | |

NEW MEXICO JUNIOR COLLEGE BOARD MEETING AUGUST 17, 2017 MINUTES

The New Mexico Junior College Board met on Thursday, August 17, 2017, beginning at 1:30 p.m. in the Zia Room of Pannell Library. The following members were present: Ms. Patricia Chappelle, Madam Chair; Mr. Ron Black, Secretary; Mr. Hector Baeza and Mr. Manny Gomez. Members absent were Mr. Travis Glenn and Mrs. Mary Lou Vinson.

Ms. Chappelle called the meeting to order and welcomed visitors and guests present: Mr. BJ Choice, Ms. Evelyn Rising and Dorothy Fowler with the Hobbs News Sun.

Upon a motion by Mr. Gomez, seconded by Mr. Black, the agenda was unanimously adopted.

Upon a motion by Mr. Baeza, seconded by Mr. Gomez, the Board unanimously approved the minutes of July 20, 2017.

Under President's Report, Mr. Bill Kunko, Director of Computer Services, provided an update on the recent computer ransomware virus, encrypting data throughout the NMJC campus. Mr. Kunko stated after discussions with the FBI, it was agreed the ransom demand for the unencrypt codes would not be paid. He reported servers were backed up, faculty and staff data was not compromised, payroll went out, students were able to register for the fall classes, and the bookstore is open for business. He noted this new strain of virus got through several layers of security systems that were in place. Servers infected are being reformatted with backup and approximately 75% are up and running. Infected personal computers are being reformatted and will rely on backups for any restoration. The e-mail server, which has a large volume of data, has not yet been restored. Mr. Kunko stated, through conversations with the FBI, the cause of the virus is still unknown but indicated 90% of the time the source is from an e-mail

virus. Mr. Gomez recommended a documented write-up of the occurrence for future prevention measures. Mr. Kunko expressed his appreciation to everyone on campus who worked tirelessly to get things up and running. Dr. Sharp expressed his appreciation to Mr. Kunko for his leadership during this crisis.

Mrs. Kim Latimer, Program Planner for Continuing Education and Community Programs, provided updates of the Youth College Computer Classes. Mrs. Latimer reported, for the full six weeks of all classes, there were 243 registrations for the month of June and 140 registrations for the month of July with students ranging from the ages of 8 to 14. Of those registrations, 107 were computer class students. Mrs. Latimer further reported of the 107 students, 24 of those students took more than one class. Mrs. Latimer introduced computer instructors Ms. Betty Williams and Mr. David Bautista and stated the success of the computer classes would not have been possible without their talents and help. Mr. Gomez expressed his appreciation to Ms. Williams, Mr. Bautista, and Mrs. Latimer for their contributions and direction of the summer program noting the numbers are indicative of the need and demand in our community.

Mr. Steve Sauceda, Director of Workforce Training, provided updates of the Workforce Training Program. Mr. Sauceda reported with the recent partnership of Condensed Curriculum International (CCI), a Phlebotomy Program was offered for the first time in the spring of 2017. The class opened with 16 students. Of the 16 students, 14 passed the national exam on the first attempt and two passed on the second attempt. Mr. Sauceda reported August 14 finished the summer Phlebotomy Program with seven students that will soon be taking the National Exam. Beginning October 2 through December 14, a 90-hour EMT program will be offered. In addition, he reported a revived EMT Basic Program is back. Partnering with ENMU-Roswell, on June 6 the program opened with 18 spots that filled in 10 days. An additional six spots were opened and filled in 24 hours. Eastern New Mexico noted no other school has filled a class of 24 students in less than two weeks. In October, EMT Refresher classes will begin for firefighter's continuing education credits, alleviating the need for students to travel elsewhere. In 2018, EMT Basic, EMT Intermediate, and two EMT Refresher programs will be offered. In addition, Mr. Sauceda reported the three week Commercial Driver's License Program is booked through December 2017, the Instrumentation &

Controls Program is up and running with a new cohort, the Lease Pumper Operator Program is being offered on a consistent basis, and a new program, Groundman & Lineman, which began in early July, will have its next round on October 16. He further stated the ongoing professional development courses offered on demand are also continuing. On another note, Dr. Sharp added Dr. August Fons, Dean of Public Safety, is already underway with another Law Enforcement Academy with 21 students and expressed his appreciation for Dr. Fon's leadership.

Dr. Stephanie Ferguson, Dean of Distance Learning & Professional Studies, announced Professors of Nursing, Ms. Nicole Killer and Ms. Heather Swinney, recently part time professors are now full time professors. In addition, Dr. Ferguson and Dr. Shanna LaCount, Director/Professor of Equine, announced NMJC will have articulation agreements in place with Texas Tech and New Mexico State before the end of the semester. Dr. LaCount stated New Mexico State is excited about the degree plan and is prepared to accommodate NMJC students. Dr. Ferguson stated this will position NMJC students to attend a four year institution and complete their degree in either animal science, some other branch of agricultural science or pre-veterinary science.

Dean Dianne Marquez, Dean of Arts & Humanities, announced three new hires, Ms. Kori Thompson, Professor of History, Ms. Shelby Litwicki, Professor of English, and Ms. Teresa Dovalpage, Professor of Spanish & English as a Second Language.

Dr. Lisa Crandall, Dean of Business, Math & Sciences, announced a new hire, Ms. Larchinee Turner, Professor of Biology, with a Specialty in Botany, which could possibly expand to other areas of teaching.

Dr. Sharp reminded everyone of NMJC's Fall Social hosted by McLean Hall and Training & Outreach and invited and encouraged everyone to attend.

Under New Business, Mr. Dan Hardin presented the July 2017 financial reports. Upon a motion by Mr. Gomez, seconded by Mr. Baeza, the Board unanimously approved the Expenditure Report for July 2017. In addition, the Revenue Report, Oil and Gas Revenue Report, and Schedule of Investments Report were reviewed. Mr. Dan Hardin presented a renewal request of the Research & Public Service Projects (RPSP) for the coming fiscal year. The requested RPSP projects for fiscal year 2019 are as follows: Athletics \$483,400.00; Oil & Gas Training Center \$176,200.00; Nurse Education \$308,200.00; and Lea County Distance Education Consortium \$29,900.00. Upon a motion by Mr. Black, seconded by Mr. Gomez, the Board unanimously approved this request.

Mr. Dan Hardin presented a request for approval of the HED transmittal for the Allied Health Construction Project and a request to move \$2,265,000.00 from I&G Reserves to the Allied Health Building Construction Project. This will bring the institutional funds for the Allied Health Building Project to \$5,795,000.00. Upon a motion by Mr. Baeza, seconded by Mr. Gomez, the HED transmittal for the Allied Health Construction Project and transfer of funds from reserves to the construction project were approved.

Ms. Chappelle called for comments from the public. There being none, the next regular board meeting was scheduled for Thursday, September 21, 2017 beginning at 1:30 pm.

Mr. Gomez moved the board go into closed session for the discussion of limited personnel matters under the provisions of section 10-15-1-H (2) of New Mexico Statutes Annotated 1978. Mr. Black seconded the motion. The roll call vote was as follows: Mr. Baeza – yes; Mr. Black – yes; Mr. Gomez – yes; and Ms. Chappelle – yes.

Upon re-convening in open meeting, Ms. Chappelle stated that the matters discussed in the closed meeting were limited only to those specified in the motion for closure.

Upon a motion by Mr. Black, seconded by Mr. Gomez, the board meeting adjourned at 3:30 pm.

Pat Chappelle, Chair

NEW MEXICO JUNIOR COLLEGE

Vice President for Finance

| To: | New Mexico | Junior College | Board Members |
|-----|------------|-----------------------|----------------------|
|-----|------------|-----------------------|----------------------|

| From: | Dan Hardin | |
|-------|------------|--|
| | | |

Date: September 15, 2017

RE: Expenditure and Revenue Reports for August

August is the second month of the 2017/2018 fiscal year. The Expenditure report reflects funds expended and encumbered. Total current unrestricted funds expended year-to-date is \$4,549,008.00. In reviewing the unrestricted fund expenditures some funds have a higher percentage of expenditures through August. These areas have expenditures that are tied to the beginning of the fall semester or have had large encumbrances. Student Aid is at 29% due to the awards at the beginning of the fall semester. Auxiliary Enterprise is at 27% because of encumbering the Food Service contract with Sodexo. In Athletics, grant-in-aid has been awarded for the student athletes. In the restricted funds year-to-date we have expended \$1,967,346.00 as we have the semi annual financial aid payout to the students. September will have large expenditures in restricted financial aid as the student loans will be posted on September 21st for the first time borrowers.

The expenditures and/or encumbrances for the month in the Plant funds were \$137,869.00 with the year-to-date total of \$1,161,107.00.

Total year-to-date expenditures through the month of August are \$7,677,461.00, which reflects the encumbrances for the various capital projects, the restricted fund expenditures, and the unrestricted expenditures. In comparing the total year-to-date expenditures from FY 17 to FY 18, the expenditures are down by almost eight million. This is due to the Health Wellness & Learning Center project that was funded in FY 17.

The revenue for the month in Current Unrestricted Funds is \$5,215,717.00. Revenue consists of tuition and fees, the state appropriation, oil and gas monthly accrual, and auxiliary enterprises. As we mentioned last month, the Deferred Revenue from FY 17 was posted in July. In the restricted funds we received \$293,330.00 from restricted student aid and grant drawdown. Total revenue for the month of August is \$2,765,814.00, with the year-to-date revenue totaling \$5,653,127.00 or 14% of the projected revenue.

The Oil and Gas report is still reflecting the revenue the College received and is posting to FY 17. Oil and Gas funds received in August for the month of May were \$915,406.00. The College will receive an allocation of Oil & Gas revenue around the

25th of September, which will be the allocation for June 2017. This allocation will be posted to FY 17.

In the Investment report there is \$8,593,127.46 in the LGIP, of which designated capital projects currently total \$12,034,115.65.

This is the Financial Report for August 2017.

NEW MEXICO JUNIOR COLLEGE Expenditure Report August 2017

16% of Year Completed

| | 2016-17 | | | 2017-18 | | | | |
|---|------------|--------------|------------|------------|-------------|-------------|------------|--|
| | | Year-to-Date | Percentage | | Current | | Percentage | |
| | Final | Expended or | of Budget | | Expended or | Expended or | of Budget | |
| Fund | Budget | Encumbered | Expended | Budget | Encumbered | Encumbered | Expended | |
| | | | | | | | | |
| CURRENT UNRESTRICTED FUND | | | | | | | | |
| Instruction and General: | | | | | | | | |
| Instruction | 10,189,730 | 1,124,843 | 11% | 10,058,717 | 628,990 | 1,124,230 | 11% | |
| Academic Support | 2,520,941 | 452,576 | 18% | 2,501,303 | 262,336 | 450,755 | 18% | |
| Student Services | 1,996,717 | 326,321 | 16% | 1,990,627 | 164,413 | 317,666 | 16% | |
| Institutional Support | 3,847,809 | 932,777 | 24% | 3,888,147 | 382,466 | 687,800 | 18% | |
| Operation & Maintenance of Plant | 3,653,853 | 661,598 | 18% | 3,652,603 | 309,706 | 698,602 | 19% | |
| Subtotal - Instruction & General | 22,209,050 | 3,498,115 | 16% | 22,091,397 | 1,747,911 | 3,279,053 | 15% | |
| Research | 0 | | 0% | 850,000 | 74,774 | 135,991 | 16% | |
| Public Service | 0 | | 0% | 50,000 | 4,465 | 4,465 | 9% | |
| Internal Service Departments | 85,520 | (4,210) | -5% | 87,288 | 20,363 | 13,253 | 15% | |
| Student Aid | 668,551 | 357,964 | 54% | 668,551 | 170,657 | 194,995 | 29% | |
| Auxiliary Enterprises | 2,038,349 | 650,892 | 32% | 2,066,294 | 186,894 | 559,516 | 27% | |
| Athletics | 1,191,478 | 455,816 | 38% | 1,270,979 | 325,014 | 361,735 | 28% | |
| Total Current Unrestricted Fund | 26,192,948 | 4,958,577 | 19% | 27,084,509 | 2,530,078 | 4,549,008 | 17% | |
| CURRENT RESTRICTED FUND | | | | | | | | |
| Grants | 1,977,141 | 214,770 | 11% | 1,977,141 | 89,007 | 161,659 | 8% | |
| Student Aid | 3,989,359 | 1,755,601 | 44% | 3,989,359 | 1,747,720 | 1,805,687 | 45% | |
| Student Alu | 3,303,333 | 1,755,661 | 4470 | 3,303,333 | 1,7 47,7 20 | 1,000,007 | 4370 | |
| Total Current Restricted Fund | 5,966,500 | 1,970,371 | 33% | 5,966,500 | 1,836,727 | 1,967,346 | 33% | |
| PLANT FUNDS | | | | | | | | |
| Capital Outlay / Bldg. Renewal & Repl. | | | | | | | | |
| Projects from Institutional Funds | 11,519,140 | 3,130,342 | 27% | 9,723,989 | 120,393 | 1,117,029 | 11% | |
| Projects from State GOB Funds | 4,955,549 | 4,950,000 | 0% | 3,960,000 | | _,,= | 0% | |
| Projects from State STB Funds | 785,072 | 500,900 | 0% | 596,058 | | | 0% | |
| Projects from General Fund | 0 | , | 0% | 0 | | | 0% | |
| Projects from Private Funds | 0 | | 0% | 0 | | | 0% | |
| Projects from State ER&R | 332,720 | 40,165 | 12% | 332,720 | 1,241 | 24,195 | 7% | |
| Projects from State BR&R | 597,281 | 33,141 | 6% | 597,281 | 16,235 | 19,883 | 3% | |
| Subtotal - Capital and BR&R | 18,189,762 | 8,654,548 | 48% | 15,210,048 | 137,869 | 1,161,107 | 8% | |
| Debt Service | | | | | | | | |
| Revenue Bonds | 0 | 0 | 0% | 0 | 0 | 0 | 0% | |
| Revenue Donus | | 0 | 0% | | 0 | 0 | 0% | |
| Total Plant Funds | 18,189,762 | 8,654,548 | 48% | 15,210,048 | 137,869 | 1,161,107 | 8% | |
| GRAND TOTAL EXPENDITURES | 50,349,210 | 15,583,496 | 31% | 48,261,057 | 4,504,674 | 7,677,461 | 16% | |

NEW MEXICO JUNIOR COLLEGE Revenue Report August 2017

16% of Year Completed

| | | 2016 | -17 | | 201 | L 7-18 | |
|--|------------|--------------|------------|------------|-----------|---------------|------------|
| | | | Percentage | | | | Percentage |
| | Final | Year-to-date | of Budget | _ | Current | Year-to-date | of Budget |
| Fund | Budget | Revenue | Received | Budget | Revenue | Revenue | Received |
| | | | | | | | |
| CURRENT UNRESTRICTED FUND | | | | | | | |
| Instruction and General: | | | | | | | |
| Tuition and Fees | 3,667,000 | 1,980,182 | 54% | 3,812,000 | 626,278 | 1,981,019 | 52% |
| State Appropriations | 5,982,400 | 997,483 | 17% | 5,629,937 | 469,158 | 938,316 | 17% |
| Advalorem Taxes - Oil and Gas | 7,235,000 | 930,000 | 13% | 7,235,000 | 465,000 | 930,000 | 13% |
| Advalorem Taxes - Property | 7,052,621 | • | 0% | 7,700,000 | • | , 0 | 0% |
| Interest Income | 15,000 | 7 | 0% | 10,000 | 317 | 317 | 3% |
| Other Revenues | 347,984 | 182,490 | 52% | 296,538 | 52,016 | 63,358 | 21% |
| Subtotal - Instruction & General | 24,300,005 | 4,090,162 | 17% | 24,683,475 | 1,612,769 | 3,913,010 | 16% |
| Research | 0 | 0 | 0% | 400,000 | 0 | 0 | 0% |
| Public Service | | 0 | 0% | 400,000 | 0 | 0 | 0% |
| Internal Service Departments | 39,170 | 2,607 | 7% | 12,500 | 0 | U | 0% |
| Auxiliary Enterprises | 2,586,000 | 1,291,424 | 50% | 3,668,000 | 815,487 | 1,227,983 | 33% |
| Athletics | 477,300 | 78,616 | 16% | 448,100 | 37,342 | 74,724 | 17% |
| | | / | | | | | |
| Total Current Unrestricted | 27,402,475 | 5,462,809 | 20% | 29,212,075 | 2,465,598 | 5,215,717 | 18% |
| CURRENT RESTRICTED FUND | - | | | | | | |
| CORRENT RESTRICTED FORD | - | | | | | | |
| Grants | 1,977,141 | 223,524 | 11% | 1,977,141 | 88,959 | 162,966 | 8% |
| Student Aid | 3,989,359 | 1,605,160 | 40% | 3,989,359 | 204,371 | 267,558 | 7% |
| Total Current Restricted | 5,966,500 | 1,828,684 | 31% | 5,966,500 | 293,330 | 430,524 | 7% |
| PLANT FUNDS | | | | | | | |
| | | | | | | | |
| Capital Outlay / Bldg. Renewal & Repl. | | | | | | | |
| Projects from State GOB Funds | 4,955,549 | | 0% | 3,960,000 | | | 0% |
| Projects from State STB Funds | 785,072 | 0 | 0% | 596,058 | 0 | 0 | 0% |
| Projects from General Fund | 0 | 0 | 0% | 0 | 0 | 0 | 0% |
| Projects from Private Funds | 0 | 0 | 0% | 0 | 0 | 0 | 0% |
| Interest Income (LGIP) | 10,000 | 4,003 | 40% | 25,000 | 6,886 | 6,886 | 0% |
| Total Plant Funds | 5,750,621 | 4,003 | 0% | 4,581,058 | 6,886 | 6,886 | 0% |
| GRAND TOTAL REVENUES | 39,119,596 | 7,295,496 | 19% | 39,759,633 | 2,765,814 | 5,653,127 | 14% |

NEW MEXICO JUNIOR COLLEGE Oil and Gas Revenue Report June 2017

100% of Year Completed

| | | OIL GAS | | | COMBINED | | | |
|----------------------------------|--------------|---------|------------|---------------|---------------|-----------|-----------|--------------|
| | | | | | | | 2015-16 | Variance |
| N | lonth of | Price | Lea County | Price | Lea County | Monthly | Original | Over (Under) |
| Sales | Distribution | per BBL | BBLs sold | per MCF | MCF sold | Revenue | Budget | Budget |
| | | | | | | | | |
| Actual | July | \$39.01 | 6,018,599 | \$2.97 | 20,943,874 | 669,124 | 465,000 | 204,124 |
| Actual | August | \$38.71 | 6,014,911 | \$2.94 | 21,145,798 | 668,295 | 465,000 | 203,295 |
| Actual | September | \$40.18 | 5,881,993 | \$2.97 | 20,075,420 | 630,153 | 465,000 | 165,153 |
| Actual | October | \$44.27 | 4,992,790 | \$3.81 | 16,487,829 | 642,976 | 465,000 | 177,976 |
| Actual | November | \$40.85 | 6,329,185 | \$3.09 | 19,895,927 | 867,462 | 465,000 | 402,462 |
| Actual | December | \$47.27 | 6,610,540 | \$3.85 | 21,562,618 | 867,215 | 465,000 | 402,215 |
| Actual | January | \$47.68 | 6,844,208 | \$3.97 | 21,818,831 | 965,639 | 465,000 | 500,639 |
| Actual | February | \$48.54 | 6,156,981 | \$3.93 | 19,939,636 | 869,151 | 465,000 | 404,151 |
| Actual | March | \$44.43 | 7,265,497 | \$3.11 | 24,083,587 | 882,691 | 465,000 | 417,691 |
| Actual | April | \$45.33 | 7,123,823 | \$3.53 | 23,299,852 | 933,940 | 465,000 | 468,940 |
| Actual | May | \$40.54 | 7,723,753 | \$3.52 | 25,307,231 | 915,406 | 465,000 | 450,406 |
| Accrual | June | | | | | 465,000 | 465,000 | 0 |
| | | | | | | | | |
| | | | Y.T.D | . Productio | n Tax Revenue | 9,377,052 | 5,580,000 | 3,797,052 |
| | | | Y.T.D | . Equipment | Tax Revenue | 1,645,838 | 1,655,000 | (9,162) |
| Total Year-to-Date Oil & Gas and | | | d Equipmen | t Tax Revenue | 11,022,890 | 7,235,000 | 3,787,890 | |
| | | | | | | | | |

Source: New Mexico Taxation and Revenue Department

NEW MEXICO JUNIOR COLLEGE Schedule of Investments August 2017

16% of Year Completed

| Financial Institution | Amount Invested | Account Number | Interest Rate | Interest Earned |
|---|--------------------|-------------------|------------------|--------------------|
| State of New Mexico Local Government Investment Pool | 8,593,127 | 7102-1348 | 0.147% | 6,886 |
| Plus deposits | 0 | | | |
| Less withdrawals | 0 | | | |
| Total LGIP investments | 8,593,127 | | - | 6,886 |

| Capital Project | 8/31/2017 |
|---------------------------------|---------------|
| Vehicles | 8,443.50 |
| Campus Master Plan | 60,000.00 |
| Technology Upgrade | 228,067.53 |
| JASI | 10,860.82 |
| WHM South Gallery | 266,594.43 |
| Baseball Field | 19,862.95 |
| Rodeo Arena | 15,815.69 |
| Luminis Software | 2,993.00 |
| Landscaping | 188,303.99 |
| Campus Signage | 248,169.87 |
| Dorm/Apartment Refurbish | 88,317.83 |
| Campus Construction | 196,244.93 |
| Oil & Gas Training | 145,937.32 |
| Public Sector | 9,227.00 |
| Campus Security | 91,130.63 |
| Lumens Software-Distance Learng | 5,000.00 |
| Copier Replacement | 274.00 |
| Non-Recurring Compensation | 652,169.10 |
| Athletics | 3,188.90 |
| Student Life Programming | 20,432.28 |
| Warehouse/Cont Ed Remodel | 384.00 |
| Succession Plan | 52,014.15 |
| WHM Exhibits | 82,001.94 |
| Mansur Hall Upgrades | 1,961.13 |
| Driving Range Upgrades | 200,000.00 |
| Entertainment Technology | 88,678.63 |
| Cafeteria Upgrade | 175,530.15 |
| Channel 19 Upgrade | 18,126.10 |
| FERPA & Title IX | 5,610.68 |
| Equestrian Center | 3,000,000.00 |
| Bob Moran Upgrades | 59,033.91 |
| Turf Replacement | 82,781.47 |
| WHM Titanic Exhibit | 6,761.81 |
| HVAC Software-Central Plant | 200,000.00 |
| Busing Support for Recruiting | 5,872.30 |
| HED Faculty Development | 18,126.10 |
| Omni Update | 7,500.00 |
| Allied Health | 5,766,383.55 |
| Workforce Training Contingency | 2,315.96 |
| Total | 12,034,115.65 |